Global Hospital
Solutions
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American Hospital Management Company, an international healthcare company based in Washington D.C., is focused on the administration, management, and development of world-class hospitals and healthcare systems. Founded in 1998, AHMC has grown into the leading international hospital management and administration outsourcing company.

AHMC provides and delivers integrated management services designed to achieve client business objectives. For this reason, AHMC seeks long-term relationships with clients who understand the need for sustained effort to achieve the high standards of international medical and business success.

American Hospital Management Company is committed to:

- Operating quality healthcare facilities profitably, maintaining state of the art equipment, and expanding services to meet the needs of the community.
- Providing needed services and maintaining high-quality healthcare in the local communities that we serve.
- Working in collaboration with stakeholders, community leaders, and medical staff.
- Practicing good corporate citizenship by complying with all applicable laws and regulations.
- Recruiting and retaining the best local employees and providers in each market.

The American Hospital Management Company provides turnkey and outsourced administrative and management services to hospitals and health systems. AHMC is the most experienced international hospital administrator, project planner, medical equipment procurer, developer and advisory company in the global market today. AHMC provides individualized total solutions while working in close collaboration with the developers, owners and hospital boards of the healthcare facilities it manages. Unique to AHMC is its experience and success with Private-Public hospital Partnerships (PPP) and with academic teaching hospitals.

Each AHMC-affiliated hospital and doctor maintains their own individuality, yet has within its grasp the resources of a global healthcare organization. Our business philosophy and management experience enable us to deliver global resources and work hands-on with local doctors. Whether a client is building a new hospital, looking to develop a health plan, increasing the hospital census, expanding the reach of their hospital’s market, AHMC is total solution. AHMC has proven itself to be the total solution for hospital owners looking to improve their hospital’s financial performance, quality of care, or patient experience, and for investors seeking a provider with the experience of developing new hospitals.
AHMC has been successful in various markets and locations. Many of AHMC’s managed hospitals share in the challenges currently being faced by healthcare providers such as difficult operating environments, lack of quality healthcare, scarcity of human capital, and while attempting to manage all of the financial aspects. AHMC has successfully led the hospitals it manages to meet these challenges and has placed them on solid footing financially.

AHMC has documented qualifications and proven business results in:

**Improving the organization’s ability to deliver high-quality healthcare**

For every physician and healthcare organization, the most important goal is to ensure the best possible result when managing patient care. AHMC acknowledges that business systems such as information services, administrative structure, and staffing patterns are key elements of the care process. Our U. S. and global experience enables us to develop these systems within a local context so that they have a favorable impact on the care patients receive. In addition, qualified clients of AHMC have access to the resources provided by AHMC’s clinical alliances with the Department of Emergency Medicine at Harvard Medical Faculty Physicians (HMFP), through their consulting division, Kendall Regional Medical Center, and CES University and other internationally renowned medical centers and teaching hospitals. These clients have the opportunity to enhance their local clinical capabilities and expand their physicians’ access to world-class education.

**Improving the organization’s ability to capture patient volume and improve revenue**

AHMC works in highly competitive healthcare markets. Attracting new patients directly, or through domestic and international insurance contractual schemes, requires a strong image and the ability to deliver on quality care and patient safety. It also entails identifying the strengths, weaknesses, opportunities, and threats the institution faces, the development of strategic plans that overcome barriers to success, taking advantage of the opportunities identified, and the successful implementation of strategic plans once they have been approved by the institution’s board of directors. AHMC’s leadership includes experienced, successful, and strategic thinkers with the ability to analyze a market situation and recommend business initiatives that will take advantage of the situation.

**Improving the organization’s ability to understand and manage its costs and cash flow**

Hospitals and other healthcare institutions are extremely complex organizations. Determining the cost of providing services, and collecting the revenue associated with those services, is rarely easy. Moreover, even the most astute business leaders often find that their efforts to control costs have unpredictable and unsatisfactory results because their information systems do not provide a reliable basis for decision making. AHMC offers its clients the insights and information necessary to understand and manage costs, control expenditures, and develop financial plans that will support successful implementation of the business strategy.
Purpose
The following information provides a general overview of AHMC’s turnkey services and total solutions. Specific services provided depend upon the hospital’s phase of development, the unique needs of the client and the complexity and type of medical facility under consideration. EACH PROJECT IS EVALUATED ON A CASE-BY-CASE BASIS. This information provides a general overview and, therefore, specific strategies, tactics, actions, and implementations plans are substantially more detailed than those presented.

Services Provided
American Hospital Management Company will provide services during four phases: feasibility and business plan development, construction, pre-operation, and administration and operations. The following information provides details of the respective four phases including estimated timeframes.

<table>
<thead>
<tr>
<th>PHASE I</th>
<th>TIMEFRAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>FEASIBILITY AND BUSINESS PLAN DEVELOPMENT</td>
<td>2 to 3 Months</td>
</tr>
<tr>
<td>• Business plan and feasibility study</td>
<td></td>
</tr>
<tr>
<td>• Financial analysis and projections</td>
<td></td>
</tr>
<tr>
<td>• Determine scope of services</td>
<td></td>
</tr>
<tr>
<td>• Preliminary employee and staff planning</td>
<td></td>
</tr>
<tr>
<td>• Development of prospectus</td>
<td></td>
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</tbody>
</table>

This phase typically takes approximately two months. During this phase, a team of AHMC executives collaborate with teams of project developers. The AHMC executive team will present a final report to the project sponsor.
### PHASE II

<table>
<thead>
<tr>
<th>CONSTRUCTION MANAGEMENT CONSULTING</th>
<th>TIMEFRAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Design and development</td>
<td>1 to 2 Years</td>
</tr>
<tr>
<td>- Operating Procedures Development</td>
<td></td>
</tr>
<tr>
<td>- Equipment planning</td>
<td></td>
</tr>
<tr>
<td>- HIT selection and implementation</td>
<td></td>
</tr>
<tr>
<td>- Methods of procurement</td>
<td></td>
</tr>
<tr>
<td>- Establish governance structure</td>
<td></td>
</tr>
</tbody>
</table>

**Design Phase and Expenses**

AHMC is not an architectural firm; however, we work with firms which have an international reputation of high quality and have designed hospitals worldwide. In any project we can, at the discretion of the owners, bring world-class architects and hospital designers in as part of our team. The architect’s fees and related costs would be billed separately from AHMC’s construction management fee.

### PHASE III

<table>
<thead>
<tr>
<th>PRE-OPERATIONAL PLANNING AND COMMISSIONING</th>
<th>TIMEFRAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Staffing of core operating team</td>
<td>6 to 9 months</td>
</tr>
<tr>
<td>- General staffing and recruitment</td>
<td></td>
</tr>
<tr>
<td>- Physician Recruitment</td>
<td></td>
</tr>
<tr>
<td>- Development of process and procedures</td>
<td></td>
</tr>
<tr>
<td>- Process design and protocol implementation</td>
<td></td>
</tr>
<tr>
<td>- Establish financial controls and measures</td>
<td></td>
</tr>
<tr>
<td>- Hospital commissioning</td>
<td></td>
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</tbody>
</table>

### PHASE IV

<table>
<thead>
<tr>
<th>ADMINISTRATION AND OPERATIONS</th>
<th>TIMEFRAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Turnkey executive management</td>
<td>5 to 10 Years</td>
</tr>
<tr>
<td>- Implement international mode of clinical procedures and medical care</td>
<td></td>
</tr>
<tr>
<td>- Implement AHMC best practice financial and operations management service</td>
<td></td>
</tr>
<tr>
<td>- Management/control of daily business operations</td>
<td></td>
</tr>
<tr>
<td>- Physician Recruitment</td>
<td></td>
</tr>
<tr>
<td>- Recruitment, training, supervision, and retention of hospital staff</td>
<td></td>
</tr>
</tbody>
</table>

Approximate fees listed are subject to change based upon development of the feasibility study and business plan, along with a determination of the final size of the hospital and its related scope of services.
In addition to outsourced management services, AHMC offers clients in any stage of hospital development various optional accreditation and consulting services. The specific services are tailored to meet the unique needs of our international clients. AHMC consultants are seasoned professionals who consistently deliver practical solutions catered to the cultural and developmental needs of their clients.

**ACCREDITATION AND SPECIALIZED CONSULTING SERVICES**

<table>
<thead>
<tr>
<th>ACCREDITATION AND SPECIALIZED CONSULTING SERVICES</th>
<th>ESTIMATED TIMEFRAME</th>
</tr>
</thead>
<tbody>
<tr>
<td>▶ Accreditation Preparation</td>
<td>Dependent on client needs.</td>
</tr>
<tr>
<td>◦ Introductory consultation</td>
<td></td>
</tr>
<tr>
<td>◦ Organizational assessment</td>
<td></td>
</tr>
<tr>
<td>◦ Ongoing assistance</td>
<td></td>
</tr>
<tr>
<td>◦ Simulated survey</td>
<td></td>
</tr>
<tr>
<td>▶ Quality Improvement &amp; Safety Services</td>
<td>Typically 35- day- on-site visit by AHMC consultant(s)</td>
</tr>
<tr>
<td>◦ Quality &amp; safety framework</td>
<td></td>
</tr>
<tr>
<td>◦ Performance indicator framework</td>
<td></td>
</tr>
<tr>
<td>◦ Environment of care</td>
<td></td>
</tr>
<tr>
<td>◦ Infection control</td>
<td></td>
</tr>
<tr>
<td>◦ Patient safety</td>
<td></td>
</tr>
<tr>
<td>▶ Clinical Governance</td>
<td>Education services are offered in various packages and supported by a practical software platform</td>
</tr>
<tr>
<td>◦ Medical staff recruitment, retention &amp; credentialing</td>
<td></td>
</tr>
<tr>
<td>◦ Medical &amp; clinical staff audit</td>
<td></td>
</tr>
<tr>
<td>▶ Six Sigma Methodologies</td>
<td></td>
</tr>
<tr>
<td>▶ Corporate Governance &amp; Strategic Planning</td>
<td></td>
</tr>
<tr>
<td>▶ Medical Tourism &amp; Medical Transportation</td>
<td></td>
</tr>
<tr>
<td>▶ Financial Controls &amp; Revenue Cycle Management</td>
<td></td>
</tr>
<tr>
<td>▶ Supply Chain Management</td>
<td></td>
</tr>
<tr>
<td>▶ Educational Services: Various clinical &amp; administrative topics</td>
<td></td>
</tr>
</tbody>
</table>
In addition to our specialty consulting services, AHMC also provides a customized portfolio of pre-operational and feasibility analyses, which can be tailored to an individual client’s unique needs and budget. AHMC can assist you to evaluate your project, whether it’s a concept or an operational turnaround.

AHMC’s Feasibility Evaluation services have been expanded to include a Pre-Feasibility Analysis service. This desk-level evaluation can be performed remotely, and deploys AHMC’s expertise while stretching your project finances. In the Pre-Feasibility Analysis, we evaluate a variety of financial and market segments, including:

- Market Demographic Analysis
- Local and Regional Competitor Analysis
- Project Services Capability & Market Demand
- Market SWOT Analysis
- Medical Staff & Work Force Availability
- Funding & Financing Availability
- Regulatory Requirements
- Order of Financial Magnitude Assessment

By evaluating these and other factors, the AHMC Pre-Feasibility Analysis offers clients and partners a cost-effective tool to determine if the critical factors necessary for a project’s success are present, setting a solid foundation to take maximum advantage of opportunities in their market.
AHMC can help hospitals seeking to elevate their services to “World Class” standards, through a customized portfolio of operational analyses, tailored to an individual client’s unique situation. AHMC’s Gap Analysis evaluates a client’s current operations, and focuses on key components that are crucial to an organization’s success:

- **Governance**
  - Structure
  - Effectiveness
  - Strategic Planning

- **Medical Staff**
  - Organizational Factors
    - Leadership
    - By Laws
    - Staffing Levels
    - Productivity
    - Clinical Credentialing

- **Human Resources**
  - Productivity & Staffing
    - Position Control Systems
    - Wage and Salary Administration
    - Performance Indicators
    - Salaries & Benefits

- **Financial**
  - Financial Statement Review
    - Balance Sheet Review
    - Capital Structure Analysis
    - Ratio Analysis & Key Performance Indicators
  - Revenue Cycle
  - Supply Chain
  - Information Management

- **Operations**
  - Management Effectiveness
  - Benchmarking
  - Policy and Procedures
  - Out Sourced Services

- **Quality Management**
  - Outcomes and Performance Indicators
  - Regulatory Compliance
  - Accreditation Readiness

The AHMC Gap Analysis will identify operational strengths and highlight areas for development. As the “turnkey service and total solution” for hospital operations and development, AHMC will identify the steps that will enable a hospital to reach its full potential.

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Mr. Henry has been involved with the healthcare industry for over 30 years. He began his healthcare career in 1975 at Kadlec Medical Center in the state of Washington, where in addition to being the CEO for that facility, he also had oversight responsibilities for six rural facilities in the surrounding area. In 1983, Mr. Henry joined the St. Luke’s Hospital Corporation as President and CEO where he implemented the merger of three hospital organizations into one regional organization identified as Empire Health Services. Prior to joining Northern Montana Health Care in 1994, Mr. Henry also provided corporate consulting services in the areas of restructuring, acquisition and litigation support.

Over his career, Mr. Henry has and continues to serve on numerous community and professional boards including the Washington State Insurance Trust, Blue Cross of Washington and Alaska, Chairman of the Montana Hospital Association Worker’s Compensation Board, Chairman of the New West Health Plan Board of Trustees, Chairman of the Northcentral Montana Health Care Alliance, Executive Committee of Yellowstone Insurance Exchange, RRG and he is currently serving on the Board of Director of Blue Cross of Montana.

Mr. Henry received his Master Degree in Hospital Administration from the University of Washington, Seattle, Washington and is a Fellow in the College of Healthcare Executives and a member of the American College of Medical Practice Executives.
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*President, Chief Executive Officer & Managing Director*

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Mr. Arlett is one of the founders of American Hospital Management Company. He is an experienced, international healthcare executive with more than 25 years of progressive responsibility in hospital and health system management. During his career, Mr. Arlett has directed the development and implementation of new hospital development, capital development, mergers, acquisitions, prepaid health plans, and strategic alliances.

Prior to joining American Hospital Management, Mr. Arlett held positions with Stanford University Medical Center, Sonora Community Hospital, Sutter Health and Northern Montana Healthcare. Mr. Arlett is a member of the American College of Healthcare Executives, the American Society of Healthcare Economists, the International Healthcare Economists Association and the Healthcare Financial Management Association.

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American Hospital Management Company  
*Vice President*

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Mr. Morrissey holds a degree from Babson College with a major in Investments/Entrepreneurial Studies as well as his MBA from Florida International University. He adds to the international experience of American Hospital Management Company by having worked and studied abroad in three continents.

Prior to joining American Hospital Management Company, Mr. Morrissey had been living in Chile participating in PROJECT CHILE, a program developed in partnership with the international business community to promote an understanding of world business, global awareness, and Spanish language skills. Mr. Morrissey is experienced in hospital budgeting, forecasting, strategic planning and medical tourism; as well as managing contracting and compliance issues with International and National insurance companies.
Mr. Smigelski has a Master in Health Care Administration from Tulane University, Louisiana and his Bachelor of Arts in Miami University, Oxford, Ohio. Mr. Smigelski is a Hospital Management professional experienced with more than 35 years in turnaround projects, daily operations, strategic planning, financial management and network development. Mr. Smigelski has a proven ability to interact effectively with persons from varying cultures and countries. Daniel was CEO in highly complex Hospitals in the United States, Brazil, and Saudi Arabia and has performed consulting engagements in Mexico, Antigua, Barbados, Ecuador, Egypt, Peru, Trinidad & Tobago, United Arab Emirates, Nigeria, Jordan, Republic of Georgia and Ghana.

Working with insurance companies and network development has been a primary responsibility over the past 5 years. Developing contracting services with local and national insurance agencies and large employers as well as developing systems of “Medical Tourism” have been key areas of responsibility. He has contacts and connections with many major investment groups, insurance agencies and multinational banks.

Mr. Kuntz is a seasoned healthcare leader, with over 30 years experience in non-profit and investor-owned hospitals, management consulting services, and physician practice operation. Greg’s portfolio includes turnaround management, new facility start-up, system consolidations, physician recruitment, and physician practice operation. Prior to joining American Hospital Management Company, Greg held positions with publicly traded specialty hospital systems, community and tertiary hospitals in Pennsylvania and Missouri, and a large interventional cardiology practice. Greg also owned and operated a management consulting company, providing services to hospitals, physician practices, private equity investors, and state hospital associations.

Greg was educated at the University of Pittsburgh, with a Master in Public Health, specializing in Healthcare Administration. Greg is a fellow in the American College of Healthcare Executives, and a member of the Medical Group Management Association.
Ms. Riley brings over 30 years of healthcare experience to AHMC. She has a Bachelor of Science in Nursing from Saint Anselm College and formerly worked clinically in the Emergency Department at Beth Israel Deaconess Medical Center (BIDMC), Boston MA, one of Harvard Medical School’s teaching hospitals. BIDMC is a Level 1 trauma center and dedicated stroke center. During her career at BIDMC, Ms. Riley has served on various committees and has held various leadership roles.

In addition to her roles at AHMC and BIDMC, Ms. Riley is also an instructor at Harvard Medical School, a supervisory nurse for the United States Federal Disaster Medical Assistance Team MA-1, and is a member of the US International Medical and Surgical Response Team. Ms. Riley’s experience also includes numerous international consulting and speaking engagements with Harvard Medical International.

Mr. Foster has a Master of Business Administration from Our Lady of the Lake University and Bachelor of Business Administration in Marketing, with a concentration in international studies, from Texas State University. Mr. Foster is a dynamic healthcare administrator with 12 years experience in business development during which he has created the ability to positively impact an organization’s productivity, growth, and quality outcomes.

Mr. Foster has built various programs to accomplish international collaboration, physician alliances, and various referral networks. Mr. Foster is a member of the American College of Healthcare Executives (ACHE) and has served on the board of the South Texas Chapter-ACHE as their Director of Student Affairs.
Victor Jackson joined the AHMC with over 16 years of varied healthcare experiences including roles of Chief Administrative officer and Chief Executive Officer. After completing his graduate education, he worked nationally in the United States promoting Health awareness throughout Acute Care, Education and Community Services. Later, he went on to manage one of the largest start-up Primary Health Care Clinics servicing over 55,000 insured, underinsured and uninsured patients in the Philadelphia area. He coordinated the move to a state of the art facility and assisted in Accreditation for Joint Commission (JACHO). His experience also includes extensive work with privacy standards (HIPAA). Victor shares his passion of exploring diverse cultures in his Executive role for AHMC that began with a previous opportunity to study abroad in Madrid, Spain and throughout the Caribbean on several academic studies.

He holds a Bachelors of Science in Public Health with a specialization in Health Administration from Stockton College and Masters of Public Administration in Health Care Administration from Kean University. He has participated in the American College of Health Care Executives (ACHE), Health Care Leadership Network of Delaware Valley (HLNDV) and National Institute for Health Care Executive (NAHSE).

Paula Miller has been in healthcare for over 30 years. She has held both clinical and managerial positions during her career. Among her roles she has been a Case Manager, Nurse Manager, Director of Nurses, and Assistant VP of Clinical services. She was instrumental in establishing The Patient and Family Centered Care culture during her role as Assist VP of Clinical Services at Westerly Hospital. Paula has been actively involved in accreditation both through Joint Commission and DNV which utilizes ISO9001 in its accreditation process.

She received her Nursing degree from Good Samaritan School of Nursing in Portland, Oregon, her Bachelor of Science in Healthcare Management from St Josephs College in Windham, Maine and her Master of Science in Organizational Management from Easter Connecticut State University. She is currently the Director of Quality and Special Projects at Mount St John Medical Centre in Antigua, WI.
Mr. DesChamps is an experienced international healthcare executive, with over 15 years experience in complex investor owned and non-profit international organizations. He has worked with physician groups and large healthcare systems in the United States, the United Arab Emirates and the Caribbean. Sean also owned and operated a management consulting company, providing services to Federally Qualified Healthcare Centers.

Mr. DesChamps has a Master of Healthcare Administration from the Medical University of South Carolina, and Bachelor of Science in Biology from the University of Maryland – Eastern Shore. Sean is a member in the American College of Healthcare Executives and the Medical Group Management Association.

Mr. Vicente holds an MBA from Northern Illinois University, a Licenciatura en Ciencias Económicas from Universidad de Sevilla, Spain, and a Bachelor of Science in Enterprise Management from Northern Illinois University. Additional work includes the Degree in Foreign Languages-English from the Language Institute of Universidad de Sevilla, Spain, and PhD Studies in Cognitive Psychology from Universidad de la Laguna, Spain.

Mr. Vicente has over 5 years of strategic and business consulting experience including projects with the largest US consulting companies, in Government, Banking, and Healthcare sectors. Also 12 years of experience in hospitals and healthcare systems from the US (University of Chicago Physicians Group) to Spain (Clinica Parque and Servicio Canario de Salud) to Mexico (Hospitén Internacional) and Peru (Grupo AUNA). Healthcare expertise includes project and market development, turnaround projects, operations, financial and network development, with special emphasis on healthcare systems in touristic areas and in developing countries, as well as developing local business plans to assure success of strategic and national plans.
Michael L. Sandnes, MHA
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Michael Sandnes, MHA is a leading accomplished management healthcare executive and consultant who specializes in working with healthy and distressed nonprofit and for profit business organizations. He brings a turnaround management perspective and proven solutions to client assignments and has worked with many organizations and Boards of Directors leading initiatives such as organizational restructuring, corporate compliance and integrity agreements, governance, and operational start up’s and strategic leadership. He has worked in North America, Colombia, Germany, China, and Kingdom of Saudi Arabia. With more than 20 years of management experience, Michael has served as the financial and operations Chief Executive Officer and advisor for numerous acute care hospitals, physician organizations and business organizations; he is a recognized expert in the Senior Living Care industry.

As a C-level executive, Michael has a proven track record of building and operating high-performance, high-quality organizations. He has devised and implemented successful new strategies, improved clinical and administrative operations, and changed organizational cultures. He has also developed capable management teams that increased patient volume, improved profitability, and optimized cash flow.

Adlai George
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Mr. George has been with American Management Company since 2011, serving as their Financial Controller in the Washington DC office. As the Financial Controller, he oversees accounts payable and receivable transactions; manages financial reports and documentation; and handles budget plans.

His background is in Commerce-Accounting with a bachelors degree from St. Marys University in Canada. Mr. George also has experience in accounting, auditing, financial management, and internal controls.
ALLIANCES AND PARTNERS

Emergency Medicine Consulting at Harvard Medical Faculty Physicians (HMFP) www.emc-hmfp.org

With the goals of advancing the field of emergency medicine and improving patient care, Emergency Medicine Consulting at Harvard Medical Faculty Physicians (EMC-HMFP) assists domestic and international healthcare organizations in creating high quality, efficient emergency care systems and emergency medicine educational programs.

Our consultants are physicians, nurses and administrators who understand the daily challenges of operating cost-efficient, patient-focused emergency departments in a variety of clinical settings. On faculty at Harvard Medical School, most of our consultants are academic and clinical physicians who have hands-on experience dealing with the issues that your emergency department encounters daily.

ATSGlobal www.atsglobal.net

The AHMC and ATSGlobal alliance established a framework to engage the healthcare sector in Indonesia to collaborate with potential partners in the development of state-of-the-art facilities that operate at international-level standards of patient safety and quality care. The alliance is focused on identifying stakeholders that share a common vision for global healthcare solutions delivered locally.

ATSGlobal has worked in Indonesia and the SE Asian region for over 30 years at all levels of the commercial and political sectors. During that time, ATS has traded various agricultural and manufactured products, negotiated franchises and corporate joint ventures, provided financial advisory, consulting and investment banking services and completed its own direct in-country investments.

The ATS/CastleAsia affiliation is built over 65 years of combined high level experience and expertise in the full spectrum of Indonesian affairs and provides a unique bridge successfully connecting global commercial enterprise with local Indonesian opportunities. ATS has affiliates/representative offices in Jakarta, Singapore, Colombo, Hong Kong, Shanghai, Zagreb, Kiev, Zurich, Paris, Montreal, Sao Paulo, and Melbourne.
Medicorp is the provider for several major trademark companies in the medical equipment industry both in Brazil and internationally. The purpose of AHMC’s alliance with Medicorp is to expand the company’s service offerings to Latin America.

Kendall Regional Medical Center is a full-service hospital that provides a complete continuum of care for the residents of Miami, Florida, and its surrounding areas. It is a dynamic facility committed to continual expansion to match the rapid growth and diversity of the southwest Miami-Dade community. The hospital’s mission is to deliver quality, compassionate, and cost-effective healthcare services to its local and international patients, in a safe environment, through operational excellence. It does this while recognizing the cultural diversity of employees and of the community it serves.

For four years in a row, Kendall Regional Medical Center has been honored as one of America’s "100 Top Hospitals" in the annual report of healthcare consultants HCIA and Mercer, Inc. The hospital is best known for its “Centers of Excellence” in advanced diagnostic services, cardiovascular services, rehabilitative services and maternity department. Kendall Regional Medical Center is accredited by the Joint Commission on Accreditation of Healthcare Organizations.

Pasteur Laboratories is an affiliated system of AHMC that has four large clinical laboratories in the cities of Barranquilla and Cartagena on the West Coast of Colombia. Pasteur maintains a facility in Aruba and, for years, has been the exclusive provider of clinical laboratory services to the National Health Service in Aruba.

Gresham, Smith and Partners provides design and consulting solutions for the built environment that contribute to the success of our national and international clients. For more than 40 years, GS&P has focused on enhancing quality of life and sustainability within communities. GS&P consists of industry-leading professionals in architecture and engineering design, as well as scientists and highly-specialized planning and strategic consultants.

ProjX considers the responsibility of constructing or renovating a facility with a unique focus. Rather than the narrow scope of constructing a building, ProjX chooses to follow the expansive and infinitely customizable path of owner advocacy. ProjX carefully represents the owner’s interests and intent regarding the facility at every step from concept development to daily operation.

ProjX believes the best way to manage the creation of a project is to be mindful of the owner’s intent for the entire lifecycle of facility ownership, constantly checking for conflicts in planning and execution.
Swani Road Hospital
Tripoli, Libya
Swani Road Hospital is planned as a 60 bed tertiary level full-service facility that will include a medical office building for physicians. The hospital will cater to local and regional VIP patients who demand private quality healthcare that meets international standards, as well as access to advanced diagnostic and treatment alternatives.

Al Qadi Specialty Hospital
Najran, Kingdom of Saudi Arabia
Al Qadi Specialty Hospital is a 140+ bed tertiary level multi-speciality facility that was built to serve the healthcare needs of the local community and serve as a regional referral center for patients who seek access to state-of-the-art healthcare services that meet and or exceed international standards of care.

The Memorial Souad Kafafi Medical Center
6th of October, Cairo, Egypt
MSKMC is a private university hospital on the campus of Misr University for Science and Technology (MUST) which consists of 12 colleges and 3 research centers. AHMC was contracted to a long-term management agreement to manage day-to-day operations and supervise the acute care facility’s expansion to 380 beds.

VIP Hospital
Tripoli, Libya
VIP Hospital is planned as a 60 bed tertiary level full-service facility that will include a medical office building for physicians. The hospital will cater to local and regional VIP patients demand for private quality healthcare that meets international standards, as well as access to advanced diagnostic and treatment alternatives.

Russian American Medical Center
Tver, Russia
RAMC includes a 100 bed tertiary level general hospital, a specialized Cancer Center and a medical office building to accommodate the practices of affiliated physicians. AHMC’s was engaged and a long-term contract signed enabling it to share its expertise in all aspects related to the medical center’s development and management.

Moroccan American Medical Center
Casablanca, Morocco
MAMC is planned as a 110 bed tertiary-level general hospital that will include a medical office building to accommodate the practices of affiliated physicians. It will offer access to modern medical technology and is committed to providing quality healthcare services in a facility that will meet and/or exceed international accreditation standards.

St. James Medical Center
Accra, Ghana
SJMC involves the development of an accredited 100 bed acute-care medical facility that will include state-of-the-art diagnostic capabilities and laboratory. In addition, plans include the development of a medical office building that will accommodate the practices of the facility’s affiliated physicians.

Mount Saint John’s Medical Center
Antigua and Barbuda
MSJMC is a modern state of the art 185 bed facility. The medical center includes an affiliated specialized Cancer Center and a medical office building built to accommodate the practices of affiliated physicians. The medical center is a Private Public Partnership with the Government of Antigua & Barbuda.

Sama Hospital
Delhi, India
Sama Hospital is a 31-bed multispecialty facility located in the heart of South Delhi, India. Its facilities include three state-of-the-art operating theatres, eye surgery suite, endoscopy suite, and a full complement of pathological and diagnostic services. The hospital is affiliated to the renowned Sir Ganga Ram Hospital in Northern India.
SKAH is planned as an 18-bed acute-care facility that will be equipped with the latest diagnostic equipment including a CT, MRI and modern cardiac equipment. The facility is being developed as a medical tourism destination within the Marriott resort complex and will cater to health travelers seeking quality healthcare service that meet international standards.

Hospital Nacional
Panama City, Republic of Panama
Hospital Nacional is a modern 120-bed acute care multi-specialty facility. The hospital includes a 75 suite medical office building. Hospital Nacional is home to the first private hospital kidney transplant program. In addition, it has acquired DaVinci robots which enable physicians to offer patients the latest minimally invasive surgical alternatives.

Trinidad Specialty Hospital
Port of Spain, Trinidad and Tobago
Trinidad Specialty Hospital is planned as a state-of-the-art 65 bed facility with specialized surgical, cardiac and oncology services. Furthermore the specialty hospital will include Centers of Excellence in cardiothoracic surgery, invasive cardiology and radiation oncology.

Intercare
Santo Domingo, Dominican Republic
Intercare is planned as a national network of ambulatory care centers that will deliver primary care services in the Dominican Republic. The centers will cater to the local patient population that is seeking access to modern healthcare facilities that will be designed and operated to meet international standards.

Clínica Vallesur
Arequipa, Perú
Clínica Vallesur is a newly constructed 60 bed acute care general hospital. The hospital will include comprehensive radiology services, laboratory and emergency care. A medical office building is planned for the site to accommodate affiliated physicians. Clínica Vallesur is part of the AUNA Hospital Group one of Peru’s most respected healthcare providers.

Hospital Solaris
Guayaquil, Ecuador
Hospital Solaris is a 100 bed acute care general hospital that will be the only Class “A” medical facility available in the market. In addition, it will include a 75 suite medical office building to accommodate the practices of affiliated physicians.

St. Kitts American University Hospital
St. Kitts and Nevis
SKAH is planned as an 18-bed acute-care facility that will be equipped with the latest diagnostic equipment including a CT, MRI and modern cardiac equipment. The facility is being developed as a medical tourism destination within the Marriott resort complex and will cater to health travelers seeking quality healthcare service that meet international standards.

Torre Trecca
Lima, Perú
Torre Trecca is Public Private Partnership (PPP) Hospital with EsSalud. The ambulatory and urgent care center will include 100 physicians’ offices with the potential to realize up to 3,000 consultations per day. The facility will house a comprehensive laboratory and plans include a national level tele-radiology center.

Hospital Delgado
Lima, Perú
Clínica Delgado is designed as a 120 bed state-of-the-art acute care general hospital and 100 suite medical office building. The inspiring design created by Gresham Smith & Partners won various awards for its innovative design from the AIA’s in 2011. The facility will serve as the flagship facility for AUNA Hospital Group.

Cancún Medical Center
Cancún, México
Cancún Medical Center will be an acute care facility which will be built in two phases. The first phase will include 60 beds and a medical office building. The second phase will add an additional 40 beds. The hospital will offer diagnostic services and specialized care that is not readily available in the region.

La Lima Medical Center
La Lima, Honduras
La Lima Medical Center is an 80 bed general hospital that integrates an out-patient diagnostic center which includes CT and Ultrasound. The facility provides patients with international quality care. Also includes a 40 suite medical office building for practices of affiliated physicians.

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Who is American Hospital Management Company (AHMC)?

AHMC is a United States company based in Washington, DC, whose focus is on the administration, management, and development of world-class healthcare facilities around the world. Founded in 1998, AHMC has grown into the leading international hospital management outsourcing company with the global expertise and successful track record worthy of a collaborating partner’s consideration.

What are AHMC’s Scope of Services and areas of Expertise?

AHMC delivers turn-key integrated management services and total solutions throughout the various phases of a hospital’s development and operations. AHMC’s scope of services include: 1) Feasibility Study and Business Plan Development, 2) Project Management Consulting, 3) Pre-operations & Commissioning, 4) Administration & Operations and 5) Specialized Consulting Services.

Who are AHMC’s Clients?

AHMC clients include healthcare facilities in more than 20 countries around the world. AHMC is the total solution for hospital owners and boards seeking turn-key integrated management services to enhance the administration, operations, financial performance, quality of care and patient experience of their respective healthcare facilities, as well as, for investors and developers seeking a partner that has experience developing new hospitals. AHMC also works with governments typically in Public Private Partnerships to overcome challenges and deliver local solutions.

How does AHMC Activate an Out-Sourced Management Agreement?

AHMC assigns an experienced full-time executive team on-site that is responsible for the day-to-day management and operations of the healthcare facility. The executive team is reinforced by AHMC Staff and Strategic Partners. AHMC’s business philosophy and management model enables it to deliver global resources locally and work in close collaboration with network hospitals, physicians and stakeholders.

How does AHMC Enhance a Healthcare Facility’s Ability to Offer Access to Affordable Quality Care?

Hospitals and other healthcare institutions are extremely complex organizations. AHMC’s leadership includes experienced, successful, strategic thinkers with the ability to analyze a market situation and develop business initiatives that will overcome challenges and exploit market opportunities. AHMC’s management model is adapted within a local context resulting in clients acquiring the resources and know-how needed to understand and manage costs and cash flow, develop financial, operational and business plans and successfully implement a strategic plan. AHMC’s commitment to quality is exemplified by the fact that hospitals are required to operate according to JCI Accreditation Standards. In addition, AHMC’s Clinical Alliances offer affiliated physicians and staff access to world-class Continuing Medical Education opportunities enabling them to hone their clinical capabilities and remain abreast of the latest advances in medicine.
Global Hospital Solutions

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